# John Keells Holdings

John Keells Holdings Limited

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February 5, 2003

Attn: Special Counsel Office of International Corporate Finance Securities & Commssions Exchange Division of Corporate Finance Fifth Street NW Washington DC 20549 USA



Dear Sir,

### JOHN KEELLS HOLDINGS LIMITED

Please find enclosed the following document.

a) Interim Report 09 Months ended 31st December 2002

Yours faithfully,

For JOHN KEELLS HOLDINGS LIMITED KEELLS CONSULTANTS LIMITED

**SECRETARIES** 

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John Keells Holdings Ltd. - Interim Report Nine months ended 31st December 2002

# **Chairman's Message**

The relatively improved economic environment, a period devoid of conflict, and the group's recent acquisitions have combined to produce excellent results this year. Group net earnings increased by 262% for the nine months ended 31<sup>st</sup> December 2002, and consolidated revenue grew by 39%, over the corresponding period of last year. While a strong earnings performance was witnessed in most sectors, group bottomline was mainly boosted by contributions from the Transportation and Food & Beverage sectors and a turnaround in the Leisure sector.

Increased rainfall in the last quarter dampened the momentum of the **Food and Beverage** sector, which however maintained a moderate level of growth from the corresponding period of last year. While sales of carbonated beverages were affected by bad weather, this was compensated by steady growth in demand for our ice creams, and an improved performance by Keells Food Products and the restaurants. This, coupled with greater labour efficiencies at Ceylon Cold Stores, should boost sector earnings during the rest of the year.

The **Transportation** sector has more than doubled its pretax profits for the nine months. The group's recent acquisition of a 90% stake in Lanka Marine Services (LMS) and the speedy progress made at South Asia Gateway Terminals (SAGT), have significantly contributed towards this end. We are confident that steps taken in improving efficiencies at LMS, including the initiation of a Voluntary Retirement Scheme, would lead to the desired benefits.

The **Leisure** sector has registered a marked turnaround in profitability, albeit from one of the worst quarters for local tourism, following the attack on the Colombo Airport and the events of September 11. Accordingly, while the Maldivian hotels still accounts for a bulk of hotel sector profits, the

local segment's contribution to growth has been significant. We are confident of the sector's performance for the rest of the year based on the present trend in arrivals and feedback from operators. While continuing to pursue possible regional expansions, the group is also reviewing its local tourism portfolio in order to gain maximum leverage from the sector's renewed prospects.

Despite higher rubber prices during most of the period under review and a marginal price increase in tea, the **Plantation** sector has reported a reduced level of profitability, mainly due to higher input costs in terms of wages and electricity charges. The continued increase in input costs remains a concern for the industry, and various initiatives are underway in addressing this issue.

The **Information Technology** sector has shown a marked turnaround from the comparative period of the previous year. This trend is expected to continue due to focussed marketing initiatives and a pick up in IT spending from our key customers.

In the **Financial Services** sector, John Keells Stock Brokers (JKSB) and Nations Trust Bank (NTB) have witnessed strong growth. JKSB has proved itself in the highly competitive brokerage industry by being ranked as the number one broker in terms of brokerage earned for the year 2002. NTB's growth in the last quarter in particular, was boosted by its successful integration of Waldock Mackenzie and the local operations of the American Express Bank. Union Assurance, although still affected by pricing issues and reinsurance costs, has seen an improved performance in the last quarter.

Although there has been a delay in the revival in external trade, the local economy looks to be on its way to recovery and the group is well positioned to leverage from this. The current peace process has thrust Sri Lanka in to international focus, and the potential fund flows through aid and

investment as well as a likely low interest rate regime augur well for business prospects. While JKH has been actively evaluating numerous investment opportunities, both locally and overseas, the group remains committed towards continually reviewing its existing operations, processes and systems in a bid to maximise organic value generation. To this end, your board has mandated the Boston Consulting Group, a leading strategy-consulting firm, to help position the group to take maximum advantage of new opportunities and improve its operating model in line with global best practices. While management is confident that FY2003 earnings will be the groups' best yet, we are committed to continually exceeding shareholder expectations.

V. Lintotawela Chairman

3 February 2003

# PROVISIONAL FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 31ST DECEMBER 2002

### CONSOLIDATED INCOME STATEMENT

|  |                            | Quarter ended<br>31st December |           | Nine months<br>31st Decem               |                      |             |
|--|----------------------------|--------------------------------|-----------|---|----------------------|-------------|
|  | 2002                       | 2001                           | Change    | 2002                                    | 2001                 | Cha         |
| Revenue  | 4,699,455                  | 2,973,685                      | 58%       | 12,178,806                              | 8,764,155            | 39          |
| Cost of Sales  | -3,369,582                 | -2,060,585                     | 64%       | -8,682,407                              | -6,133,888           | 42          |
| Gross Profit   | 1,329,873                  | 913,100                        | 46%       | 3,496,399                               | 2,630,267            | 33          |
| Other Operating Income   | <u>52,751</u><br>1,382,624 | 50,460<br>963,560              | 5%<br>43% | 125,834<br>3,622,233                    | 156,410<br>2,786,677 | -2(<br>- 30 |
| Administrative Expenses  | -683,204                   | -560,171                       | 22%       | -1,932,195                              | -1,657,170           | 17          |
|  | ,                          |                                |           | • |                      |             |
| Selling & Distribution Expenses  | -160,995                   | -138,679                       | 16%       | -444,742                                | -367,448             | 21          |
| Other Operating Expenses   | 68,788_                    | -71,906                        | -4%       | -190,521                                | 176,283              | 8'          |
| Profit from Operating Activities   | 469,637                    | 192,804                        | 144%      | 1,054,775                               | 585,776              | . 80        |
| Cost of Voluntary Retirement Scheme  | -11,269                    | -57,270                        | -80%      | -26,381                                 | -92,681              | -72         |
| Profit from sale of Discontinued Operations  |                            | -                              | 0%        | 103,016                                 | -                    | 10X         |
| Finance Expenses   | -89,178                    | -80,686                        | 11%       | -242,865                                | -252,036             | <b>-4</b> ' |
| Profit from Operating Activities before Tax  | 369,190                    | 54,848                         | 573%      | 888,545                                 | 241,059              | 269         |
| Share of Associate Company Profits   | 111,994                    | 87,641                         | 28%       | 335,653                                 | 181,766              | 85          |
| Profit before Taxation   | 481,184                    | 142,489                        | 238%      | 1,224,198                               | 422,825              | 190         |
| Income Tax Expense   | 52,735                     | -59,495                        | -11%      | -237,266                                | -190,854             | 24          |
| Profit after Taxation  | 428,449                    | 82,994                         | 416%      | 986,932                                 | 231,971              | 32!         |
| Minority Interest  | -52,289                    | 15,326                         | -441%     | -119,581                                | 7,852                | -162        |
| Profit available to the Group  | 376,160                    | 98,320                         | 283%      | 867,351                                 | 239,823              | 262         |
| Retained profits brought forward (after adj.)  | 2,124.113                  | 1,887,024                      | ,         | 1,632,922                               | 1,745,521            |             |
| Balance available for appropriations   | 2,500,273                  | 1,985,344                      |           | 2,500,273                               | 1,985,344            | •           |
| Transfer to Distributable Dividend Reserve   | •                          | . • •                          |           | •                                       | -                    |             |
| Dividends Balance carried forward  | 2,500,273                  | 1,985,344                      |           | 2,500,273                               | 1,985,344            |             |
|  |                            |                                |           |   |                      |             |
| Earnings per share for the period - Basic<br>Dividends per share - Gross / Effective | Rs.<br>2.02<br>0.00        | Rs.<br>0.53<br>0.00            |           | Rs<br>4.66<br>0.00                      | Rs.<br>1.31<br>0.00  |             |

Note: All values are in Rupees '000s, unless otherwise stated.
The above figures are subject to audit.

### **CONSOLIDATED BALANCE SHEET**

| di .                                  |                         |                         |   | As at               |
|---------------------------------------|-------------------------|-------------------------|---|---------------------|
| AS AT 31ST DECEMBER                   | 2002                    | 2001                    |   | 31.03.2(            |
| ASSETS                                |                         |                         |   | •                   |
| Non-current Assets                    |                         |                         |   | •                   |
| Property, Plant & Equipment           | 9,509,732               | 8,921,115               |   | 8,928,2             |
| Investments in Subsidiaries           | 10,680                  | 47,508                  |   | 10,€                |
| Investments in Associates             | 2,556,688               | 2,718,863               | • | 2,245.(             |
| Other Investments                     | 128,570                 | 140,710                 |   | 146,4               |
| Long Term Receivables                 | 3,500                   | 3,500                   |   | 3,5                 |
| Deferred Expenditure                  | 1,593                   | 13,022                  |   | 1,5                 |
|                                       | 12,210,763              | 11,844,718              |   | 11,335,9            |
|                                       |                         |                         |   |                     |
| Current Assets                        | 4.044.000               | 4 000 007               |   |                     |
| Inventories Trade & Other Receivables | 1,911,200               | 1,208,867               |   | 1,203,7             |
|                                       | 3,759,147               | 2,446,700               |   | 3,688,              |
| Short Term Investments                | 635,822                 | 250,721                 |   | 3,437,              |
| Cash in Hand and at Bank              | 1,024,185               | 728,425                 |   | 912,7               |
| Total Assets                          | 7,330,354<br>19,541,117 | 4,634,713<br>16,479,431 |   | 9,242,4<br>20,578,3 |
| Total Assets                          | 13,041,117              | 10,713,731              |   | 20,570,0            |
| EQUITY & LIABILITIES                  |                         |                         |   |                     |
| Capital & Reserves                    |                         |                         |   |                     |
| Authorised Share Capital              | 3,000,000               | 3,000,000               |   | 3,000,0             |
| • •                                   |                         |                         | * |                     |
| Issued Share Capital                  | 1,864,919               | 1,838,182               |   | 1,853,4             |
| Capital Reserves                      | 2,504,064               | 2,629,519               |   | 2,597,€             |
| Revenue Reserves                      | 2,312,924               | 2,025,030               |   | 2,316,8             |
| Retained Earnings                     | 2,500,273               | 1,985,344               |   | 1,64 <u>4,</u> 6    |
| Shareholders' Funds                   | 9,182,180               | 8,478,075               |   | 8,41 <u>2,</u> 8    |
| Minority Interest                     | 1,962,161               | 1,802,598               |   | 1,801,              |
|                                       |                         | ·.                      |   | • .                 |
| Non-current Liabilities               | ***                     | 4.054.400               |   |                     |
| Interest Bearing Borrowings           | 962,882                 | 1,351,182               |   | 1,165,9             |
| Deferred Tax                          | 350,541                 | 346,379                 |   | 345,4               |
| Retirement Benefit Obligation         | 532,368                 | 472,823                 |   | 490.                |
| Other Deferred Liabilities            | 97,329                  | 95,781                  |   | 93,(                |
|                                       | 1,943,120               | 2,266,165               | , | 2,095,0             |
| Current Liabilities                   |                         |                         |   |                     |
| Trade & Other Payables                | 3,161,691               | 2,047,146               |   | 5.666.1             |
| Provision for Taxation                | 3,227                   | 0                       |   | 32,                 |
| Dividends Payable                     | 0                       | 0                       |   | 166,1               |
| Short Term Borrowings                 | 1,574,442               | 934,143                 |   | 986,                |
| Interest Bearing Borrowings           | 365,656                 | 345,768                 | * | 398,                |
| Bank Overdrafts                       | 1,348,640               | 605,536                 |   | 1,017,              |
|                                       | 6,453,656               | 3,932,593               |   | 8,268,              |
| Total Equity & Liabilities            | 19,541,117              | 16,479,431              |   | 20,578,             |
|                                       | Rs.                     | Rs.                     | • | Rs                  |
| Net Assets per share                  | 49.24                   | 46.12                   | • | 45.                 |
|                                       |                         |                         |   |                     |

Note: All values are in Rupees '000s, unless otherwise stated. The above figures are subject to audit.

The Board of Directors is responsible for the preparation and presentation of these financial statements.

V Lintotawela Chairman

3 February 2003

S. C. Ratnayake Director

# CONSOLIDATED CASH FLOW STATEMENT

| For the period ended 31th December   | 2002            | 2001            |
|--|-----------------|-----------------|
| In Rs. '000s   |                 |                 |
| CASH FLOW FROM OPERATING ACTIVITIES  |                 |                 |
| Net Profit before Taxation   | 1,224,198       | 422,825         |
| Adjustments for : Interest Received  | -23,690         | -16,162         |
| Interest Paid  | 242,865         | 252,03€         |
| Dividends Received   | -694            | -18,400         |
| Share of Associate Companies Profits   | -335,653        | -181,76€        |
| Depreciation   | 552,247         | 560,367         |
| Proft from Discontinued Operations   | -103,016        | . •             |
| Profit on sale of Property, Plant & Equipment  | -6,299          | -10,378         |
| (Profit)/Loss on sale of Shares  | -5,450          | -4,039          |
| Goodwill on Consolidation  | 3,973           | -4,494          |
| Retiring Gratuity (net of payments)  | 29,163          | -832<br>-621    |
| Amortisation of Grants & Subsidies   | -4,296<br>377   | 1,884           |
| Deferred Expenditure (net) Operating Profit before working capital changes                   | 1,573,725       | 1,000,420       |
| Operating Profit before working capital changes  | 1,010,120       | 1,000,420       |
| (Increase)/Decrease in Inventories   | -11,825         | -13,899         |
| (Increase)/Decrease in Receivables & Prepayments   | 369,297         | 321,78          |
| Increase/(Decrease) in Creditors & Accruals  | 17,443          | -3,842,90°      |
| Increase/(Decrease) in Short Term Borrowings   | 542,760         | 604,29          |
| Cash Flow Generated by Operations  | 2,491,400       | -1,930,302      |
| Interest Received  | 23.690          | 16,16;          |
| Interest Paid  | -242,865        | -252,034        |
| Dividends Received   | 694             | 39,860          |
| Taxation Paid  | -237,842        | -120,94         |
| Cash Flow from Operating Activities  | 2,035,077       | -2,247,25       |
| CASH FLOW FROM INVESTING ACTIVITIES  |                 |                 |
| Purchase of Property, Plant & Equipment  | -452,824        | -308,14         |
| Purchase of Subsidiaries   | -1,199,362      | •               |
| Purchase of Investments  | -16,362         | -577,77         |
| Change of Interest in Subsidiaries   | -12,271         | -65,91          |
| Proceeds from sale of Property, Plant & Equipment  | 9,509           | 30,12           |
| Disposal of Associates   | 26,233          | 40.65           |
| Proceeds from sale of Investments  | 39,793<br>7,979 | .49,65<br>15,32 |
| Grants Received  | 1,515           | 13,32           |
| Net Cash Flow from Investing Activities  | -1,597,305      | -856,73         |
| CASH FLOW FROM FINANCING ACTIVITIES  |                 |                 |
| Issue of Shares - John Keells Holdings Limited   | 47,582          | 10,07           |
| Minority Interest  | -91,188         | -104,42         |
| Dividends Paid   | -166,872        | -169,56         |
| Proceeds from Long Term Borrowings   | 50,848          | 371,62          |
| Repayment of Long Term Borrowings  | -243,151        | -145,41         |
| N. 4 Carlo Flow from Eineneing Activities  | -402,781        | -37.71          |
| Net Cash Flow from Financing Activities NET INCREASE / (DECREASE) IN CASH & CASH EQUIVALENTS | 34,991          | -3,141,70       |
| CASH & CASH EQUIVALENTS AT THE BEGINNING (after adj.)  | 276,376         | 3,515,31        |
| CASH & CASH EQUIVALENTS AT THE END   | 311,367         | 373,61          |
| CASH & CASH EQUIVALENTS  |                 |                 |
| Short Term Investments   | 635,822         | 250,72          |
| Cash in Hand   | 1,024,185       | 728,42          |
| Bank Overdrafts  | -1,348,640      | -605,53         |
| Cash & Cash Equivalents  | 311,367         | 373,61          |

### PROVISIONAL FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 31ST DECEMBER 2002

### **COMPANY INCOME STATEMENT**

|  | Quarter ended<br>31 December |                     | Nine months to<br>31 December |                     |                     |      |
|--|------------------------------|---------------------|-------------------------------|---------------------|---------------------|------|
| •  | 2002                         | 2001                | Change                        | 2002                | 2001                | Chan |
| Revenue  | 276,326                      | 204,282             | 35%                           | 698,384             | 645,145             | 8%   |
| Cost of Sales  | -25,825                      | -16,004             | 61%                           | -66,337             | -51,891             | 28%  |
| Gross Profit   | 250,501                      | 188,278             | 33%                           | 632,047             | 593,254             | 7%   |
| Other Operating Income   | 9,447                        | 9,969               | -5%                           | 15,056              | 21,348              | -29% |
|  | 259,948                      | 198,247             | 31%                           | 647,103             | 614,602             | 5%   |
| Administrative Expenses  | -46,497                      | -37,583             | 24%                           | -141,871            | -128,046            | 11%  |
| Other Operating Expenses   | -11,937                      | -50,573             | -76%                          | -37,005             | -94,429             | 61%  |
| Profit from Operating Activities   | 201,514                      | 110,091             | 83%                           | 468,227             | 392,127             | 19%  |
| Provision for fall in value of Investments   | 2,685                        | -1,212              | 122%                          | -7,552              | -2,484              | 2041 |
| Finance Expenses   | -63,031                      | -42,550             | 48%                           | -152,746            | -125,296            | 229  |
| Profit before Taxation   | 135,798                      | 66,329              | 105%                          | 307,929             | 264,347             | -169 |
| Income Tax Expense   | 0                            | 4,998               | -100%                         | · 0                 | 7,142               | -100 |
| Profit after Taxation  | 135,798                      | 71,327              | 90%                           | 307,929             | 271,489             | 139  |
| Retained profits brought forward   | 193,983                      | 242,551             |                               | 21,852              | 42,389              |      |
| Balance available for appropriations   | 329,781                      | 313,878             |                               | 329,781             | 313,878             | ,    |
| Transfer to Distributable Dividend Reserve Dividends                                 | 0                            | 0                   |                               | 0<br>0              | 0                   |      |
| Balance carried forward  | 329,781                      | 313,878             | :                             | 329,781             | 313,878             |      |
| Earnings per share for the period - Basic<br>Dividends per share - Gross / Effective | Rs.<br>0.73<br>0.00          | Rs.<br>0.39<br>0.00 |                               | Rs.<br>1.65<br>0.00 | Rs.<br>1.48<br>0.00 | •    |

Note: All values are in Rupees '000s, unless otherwise stated. The above figures are subject to audit.

# **COMPANY BALANCE SHEET**

| AS AT 31ST DECEMBER                          | 2002        | 2001        |   | As at 31.03. |
|--|-------------|-------------|---|--------------|
| ASSETS                                       |             |             |   | •            |
| Non-current Assets                           |             | ,           |   |              |
| Property, Plant & Equipment                  | 392,549     | 386,171     |   | 383          |
| Investments in Subsidiaries & Joint Ventures | 3,624,791   | 2,386,874   |   | 2,376        |
| Investments in Associates                    | 1,267,351   | 1,711,742   |   | 1,268        |
| Other Investments                            | 82,057      | 91,955      | • | 97           |
| Long Term Receivables                        | 399,080     | 435,363     |   | 434          |
| Long Term Receivables                        | 5,765,828   | 5,012,105   |   | 4,559        |
| Current Assets                               | 0,700,020   | 0,012,100   |   | 4,558        |
| Inventories                                  | 562         | 590         |   |              |
| Trade & Other Receivables                    | 677,426     | 281,698     |   | 1,082        |
| Short Term Loans given to Related Parties    | 366.770     | 325,441     |   | 433          |
| Short Term Investments                       | 253,582     | 232,126     |   | 252          |
| Cash in Hand and at Bank                     | 1,660       | 131,622     |   | 34           |
| Cash in Flanc and at Barin                   | 1,300,000   | 971,477     | • | 1.804        |
| Total Assets                                 | 7,065,828   | 5,983,582   |   | 6,364        |
|  | .,,000,020  | 0,000,002   | • | 0,001        |
| EQUITY & LIABILITIES                         |             |             |   |              |
| Capital & Reserves                           |             |             |   |              |
| Authorised Share Capital                     | 3,000,000   | 3,000,000   |   | 3,000        |
| Aditionsed Onare Capital                     | 3,000,000   | 3,000,000   |   | 3,000        |
| Issued Share Capital                         | 1,864,919   | 1,838,182   |   | 1,853        |
| Capital Reserves                             | 1,138,766   | 1,057,240   |   | 1,102        |
| Revenue Reserves                             | 1,082,976   | 895,000     |   | 1,082        |
| Retained Earnings                            | 329,781     | 313,878     |   | 21           |
| Shareholders' Funds                          | 4,416,442   | 4,104,300   |   | 4,060        |
|  | 1,710,172   | *, 10 1,000 |   | 4,000        |
| Non-current Liabilities                      |             |             |   |              |
| Interest Bearing Borrowings                  | 366,303     | 543,869     |   | 48€          |
| Retirement Benefit Obligation                | 40,926      | 42,629      |   | 44           |
| -  | 407,229     | 586,498     |   | 531          |
| Current Liabilities                          | <del></del> |             |   |              |
| Trade & Other Payables                       | 165,113     | 172,007     |   | 132          |
| Amounts due to Related Parties               | 231,187     | 469,349     |   | 467          |
| Dividends Payable                            | 0           | . 0         |   | 166          |
| Short Term Borrowings                        | 983,808     | 465,117     |   | 508          |
| Interest Bearing Borrowings                  | 179,158     | 178,719     |   | 178          |
| Bank Overdrafts                              | 682,891     | 7,592       |   | 317          |
|  | 2,242,157   | 1,292,784   |   | 1,771        |
| Total Equity & Liabilities                   | 7,065,828   | 5,983,582   |   | 6,364        |
|  |             |             |   | -            |
| Not Appets now above                         | Rs.         | Rs.         |   | . Rs.        |
| Net Assets per share                         | 23.68       | 22.33       |   | 2            |

Note: All values are in Rupees '000s, unless otherwise stated. The above figures are subject to audit.

The Board of Directors is responsible for the preparation and presentation of these financial statements.

V. Lintotawela Chairman

S. C. Ratnayake

Director

3 February 2003

# **COMPANY CASH FLOW STATEMENT**

| For the period ended 31st December  | 2002            | 2001        |
|---|-----------------|-------------|
| In Rs. '000s  |                 |             |
| CASH FLOW FROM OPERATING ACTIVITIES   |                 |             |
| Net Profit before Taxation  | 307,929         | 264,3       |
| Adjustments for : Interest Paid   | 152,746         | 125,2       |
| Depreciation  | 11,851          | 10,€        |
| Profit on sale of Property, Plant & Equipment                                 | -3,162          |             |
| (Profit)/Loss on sale of Shares<br>Provision for fall in value of Investments | -6,765<br>7,552 | -4,C        |
| Bad Debts   | 13,665          | 2,4<br>12,9 |
| Retiring Gratuity (net of payments)   | -4,041          | 5,5         |
| Operating Profit before working capital changes                               | 479,775         | 417,2       |
| (Increase)/Decrease in Receivables & Prepayments                              | 473,826         | 215.3       |
| Increase/(Decrease) in Creditors & Accruals                                   | -203,871        | 50,€        |
| Increase/(Decrease) in Short Term Borrowings                                  | 475,336         | 265,1       |
| Cash Flow Generated by Operations   | 1,225,066       | 948,3       |
| Interest Paid   | -152,746        | -125,2      |
| Taxation Paid   | -1,659          | -125,2      |
|   |                 |             |
| Cash Flow from Operating Activities   | 1,070,661       | 810,5       |
| CASH FLOW FROM INVESTING ACTIVITIES   |                 |             |
| Purchase of Property, Plant & Equipment                                       | -20,956         | -15,9       |
| Purchase of Investments   | -1,255,771      | -596,2      |
| Proceeds from sale of Property, Plant & Equipment                             | 3,162           |             |
| Proceeds from sale of Investments   | 22,486          | 22,€        |
| Net Cash Flow from Investing Activities                                       | -1,251,079      | -589,5      |
| CASH FLOW FROM FINANCING ACTIVITIES   |                 |             |
| Issue of Shares - John Keells Holdings Limited                                | 47,582          | 10,0        |
| Dividends Paid  | -166,872        | -169,5      |
| Long Term borrowings - related parties  | 21,578          | -29,1       |
| Proceeds from Long Term Borrowings  | 1,750           | 323,5       |
| Repayment of Long Term Borrowings   | -121,882        | -56,9       |
| Net Cash Flow from Financing Activities                                       | -217,844        | 77,5        |
| NET INCREASE / (DECREASE) IN CASH & CASH EQUIVALENTS                          | -398,262        | 299,(       |
| CASH & CASH EQUIVALENTS AT THE BEGINNING                                      | -29,387         | 57,1        |
| CASH & CASH EQUIVALENTS AT THE END  | -427,649        | 356,        |
| CASH & CASH EQUIVALENTS   | •               |             |
| Short Term Investments  | 253,582         | 232.        |
| Cash in Hand  | 1,660           | 131,6       |
| Bank Overdrafts   | -682,891        | -7,5        |
| Cash & Cash Equivalents   | -427,649        | 356,        |

# JOHN KEELLS HOLDINGS LIMITED STATEMENT OF CHANGES IN EQUITY

| Group   |           |         |
|---|-----------|---------|
| AS AT 31ST DECEMBER   | 2002      | 2(      |
| In Rs. '000s  |           |         |
| Balance as at 31st March  | 8,412,562 | 8,180,4 |
| Adjustment on account of changes in holdings                                    | -15,624   | -4,1    |
|   | 8,396,938 | 8,176,2 |
| Adjustment on account of revaluation  | -39,221   |         |
| Share Options exercised during the period                                       | 11,460    | 2,5     |
| Premium on issue of Shares during the period                                    | 36,122    | 7,5     |
| Goodwill arising during the period  | -103,389  | 10,8    |
| Goodwill amortised during the period  | 3,973     | -4,4    |
|   | 8,305,883 | 8,192,7 |
| Gain/Loss not recognised in the Income Statement - Currency Translation Reserve | 8,946     | 45,5    |
| Net Profit for the period   | 867,351   | 239,8   |
| Balance as at 31st December   | 9,182,180 | 8,478,( |
|   |           |         |
| Company   |           |         |
| AS AT 31ST DECEMBER   | 2002      | 2       |
| Balance as at 31st March  | 4,060,931 | 3,822,7 |
| Share Options exercised during the period                                       | 11,460    | . 2,!   |
| Premium on issue of Shares during the period                                    | 36,122    | 7,!     |
|   | 4,108,513 | 3,832,i |
| Net Profit for the period   | 307,929   | 271     |
|   |           |         |

3 February 2003

Balance as at 31st December

# NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 31ST DECEMBER 2002

| 1. | Market Price per share                  | 2002  | 2001  |
|----|---|-------|-------|
|    | •                                       | Com   | pany  |
|    | Market Price - Highest (for the period) | 84.50 | 72.75 |
|    | Market Price - Lowest (for the period)  | 54.00 | 23.50 |

- The Interim Financial Statements of the Company and of the Group have been prepared on the basis of the same accounting policies and methods applied for the year ended 31 March 2002 and are in compliance with Sri Lanka Accounting Standard 35 - Interim Financial Reporting.
- The presentation and classification of figures for the corresponding period of the previous year have been amended to be comparable with those for the current year.
- 4. All values included in these Financial Statements are in Rs. '000s unless otherwise stated.
- Ceylinco Tourist Hotels Limited ceased to be an Associate of the Group with effect from 20 June 2002.
- 6. The Company disposed of its subsidiary Waldock Mackenzie Limited to Nations Trust Bank Limited, an Associate of the Group, on 28 June 2002. Since full provision was made for losses as at 31 March 2002, the write back to Group profits during the quarter, of accumulated losses of this company, was Rs.88 million.
- The Company acquired a 90% stake in Lanka Marine Services Limited, at a cost of Rs.1.2 billion, on 20 August 2002.
- 8. There have been no other events subsequent to the Balance Sheet date, which require disclosure in the Interim Financial Statements.

### **CORPORATE INFORMATION**

### Name of Company

John Keells Holdings Limited

### **Legal Form**

Public limited liability company, Incorporated in Sri Lanka in 1979 Ordinary Shares listed on the Colombo Stock Exchange and the GDRs on the Luxembourg Stock Exchange

### **Directors**

Mr T Das

Mr V Lintotawela - Chairman Mr A D Gunewardene Mr S C Ratnayake Mr G S A Gunasekera Mr E F G Amerasinghe Mr S Easparathasan Mr J C L de Mel

### **Board Audit Committee**

Mr S Easparathasan – Chairman Mr E F G Amerasinghe

### **Board Remuneration Committee**

Mr E F G Amerasinghe – Chairman Mr S Easparathasan Mr J C L de Mel

### Secretaries and Registrars

Keells Consultants Limited 130 Glennie Street Colombo 2

### **Auditors**

Ernst and Young Chartered Accountants P.O. Box 101 Colombo

### **Bankers**

Bank of Ceylon
CitiBank NA
Commercial Bank
Deutsche Bank
Hatton National Bank
Hongkong and Shanghai Banking Corporation
NDB Bank
Nations Trust Bank
People's Bank
Seylan Bank
Standard Chartered Grindlays

### **Depository for GDRs**

CitiBank NA New York

### Registered Office of the Company

130 Glennie Street Colombo 2

### **Contact Details**

P O Box 76 130 Glennie Street Colombo 2

Telephone: (94 1) 306000 Facsimile: (94 1) 447087

Internet : www.keells.com email : jkh@keells.com